

DI DISCOUNTS OVERVIEW



You can help your clients protect their incomes and businesses for LESS!

ANNUAL SALARY							
Current Age	\$50,000	\$75,000	\$100,000	\$150,000	\$200,000	\$250,000	\$300,000
30	1,850,000	2,775,000	3,700,000	5,550,000	7,400,000	9,250,000	11,100,000
35	1,600,000	2,400,000	3,200,000	4,800,000	6,400,000	8,000,000	9,600,000
40	1,350,000	2,025,000	2,700,000	4,050,000	5,400,000	6,750,000	8,100,000
45	1,100,000	1,650,000	2,200,000	3,300,000	4,400,000	5,500,000	6,600,000
50	850,000	1,275,000	1,700,000	2,550,000	3,400,000	4,250,000	5,100,000
55	600,000	900,000	1,200,000	1,800,000	2,400,000	3,000,000	3,600,000
60	350,000	525,000	700,000	1,050,000	1,400,000	1,750,000	2,100,000

Amount earned by age 67 based upon current age and annual income.

Discounted Income Protection:

15% Association Discount for Professionals:
Physicians, Dentists and Attorneys

Multi-Life Discount:

3+ lives = 15% off sex-distinct rates

Do You Advise ANY Affiliated Groups?

Approved Association Members = 15% off

(State and local professional business and trade associations NOT established simply for insurance)



If you become too sick or hurt to work, what would happen to everything you've built for yourself, your family and your future?
For most, blocks would start to fall...

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